

# Search Analytics

INVENTORY ROOMS

1,391 +0%

Prior Period 1,391

UNDER CONSTRUCTION ROOMS

0 -

Prior Period 0

12 MO OCC RATE

75.2% +0.8%

Prior Period 74.6%

12 MO ADR

\$176 -0.9%

Prior Period \$178

12 MO REVPAR

\$133 -0.1%

Prior Period \$133

MARKET SALE PRICE/ROOM

\$199K +10.4%

Prior Period \$180K

MARKET CAP RATE

7.6% +0.3%

Prior Period 7.3%

## Key Metrics

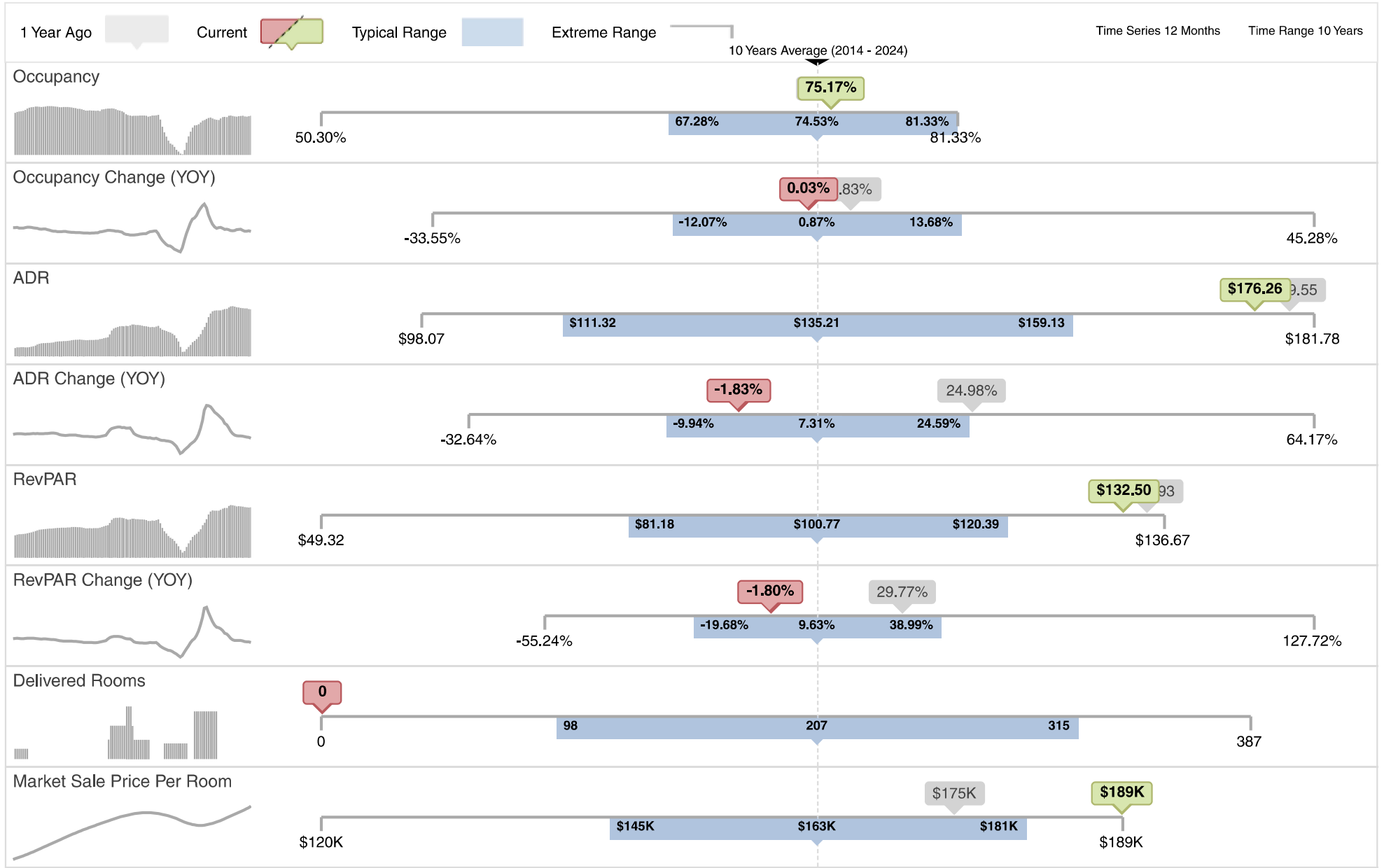
Inventory		Sales Past Year	
Existing Properties	18 <span>↕</span>	Sales Volume	\$42.4M <span>↑</span>
12 Mo Delivered Rooms	0 <span>↕</span>	Properties Sold	3 <span>↑</span>
12 Mo Delivered Properties	0 <span>↕</span>	Months to Sale	4.2
12 Mo Recently Opened Rooms	0 <span>↕</span>	Average Price Per Building	\$14.1M
12 Mo Recently Opened Properties	0 <span>↕</span>	Market Price Per Room	\$199K <span>↑</span>
Under Construction Properties	0 <span>↕</span>	Market Cap Rate	7.5% <span>↑</span>

## Performance Trend

Occupancy Rate	78.4% <span>↑</span>
Average Daily Rate	\$201.89 <span>↓</span>
Revenue Per Available Room	\$158.29 <span>↑</span>
YTD Occupancy Rate	78.4% <span>↑</span>
YTD Average Daily Rate	\$201.89 <span>↓</span>
YTD RevPAR	\$158.29 <span>↑</span>
3 Mo Occupancy Rate	76.3% <span>↑</span>
3 Mo Average Daily Rate	\$178.73 <span>↓</span>
3 Mo RevPAR	\$136.31 <span>↑</span>
12 Mo Occupancy Rate	75.2% <span>↑</span>
12 Mo Average Daily Rate	\$176.26 <span>↓</span>
12 Mo RevPAR	\$132.50 <span>↓</span>

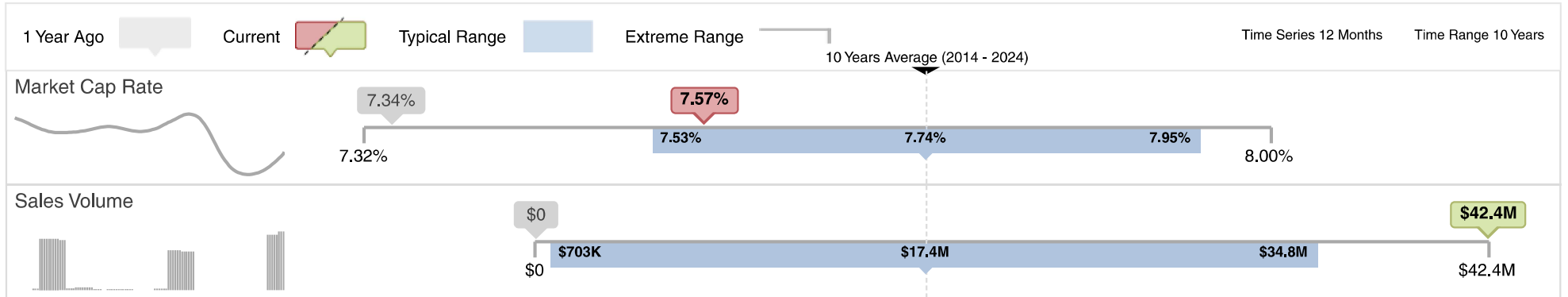
# Search Analytics

## Key Performance Indicators



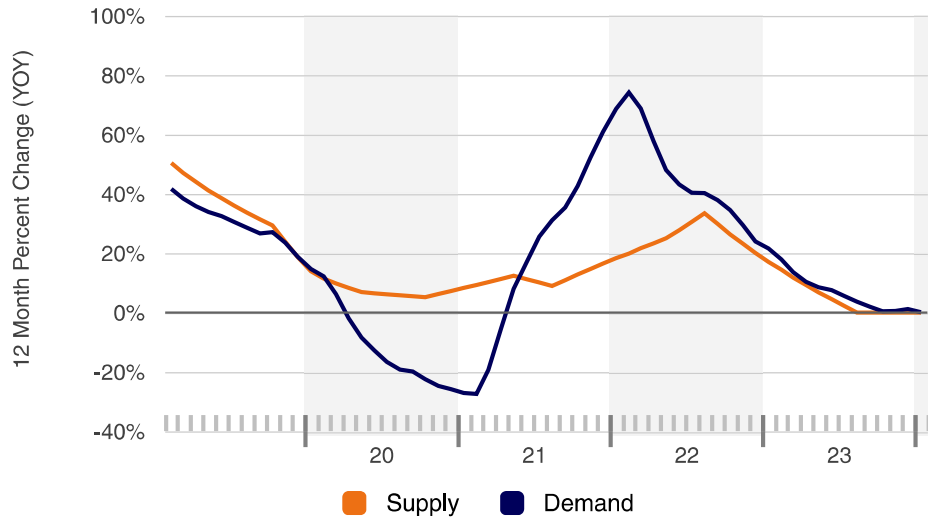
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## Key Performance Indicators

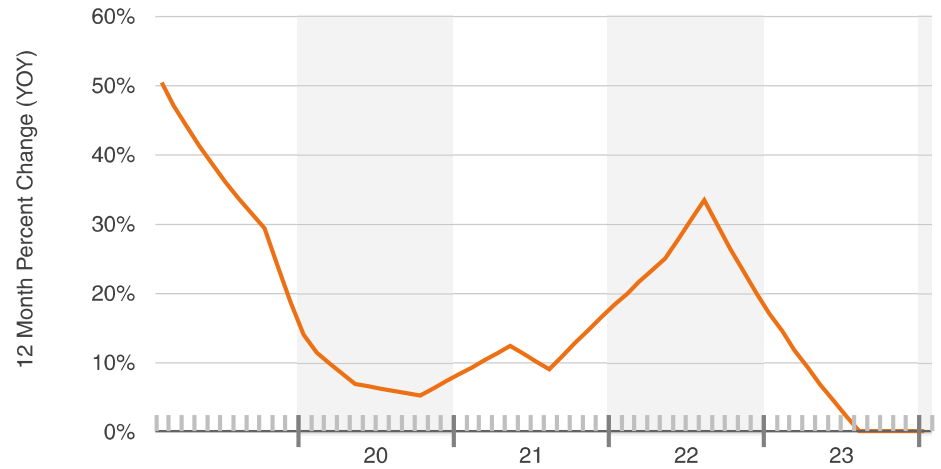


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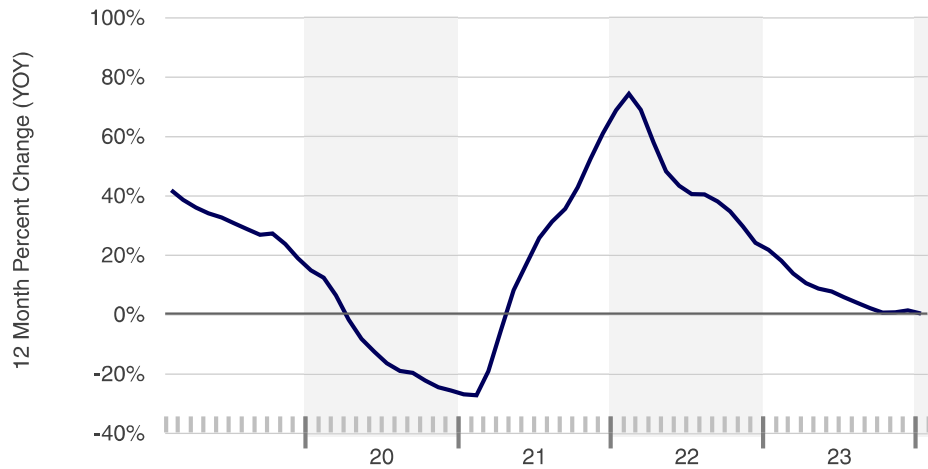
## Supply & Demand Change



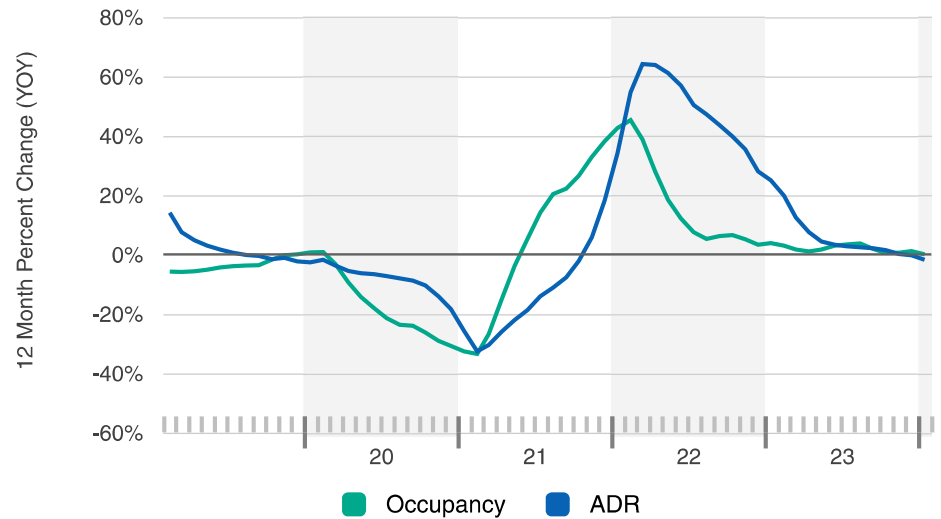
## Supply Change



## Demand Change

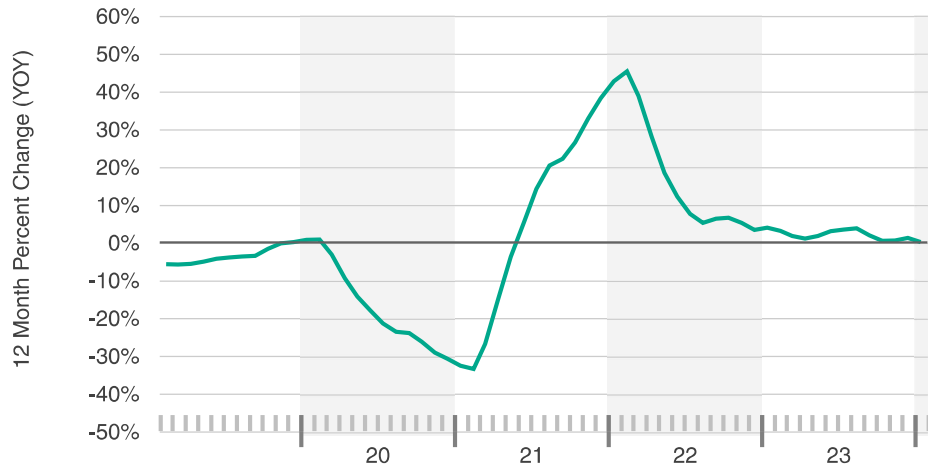


## Occupancy & ADR Change

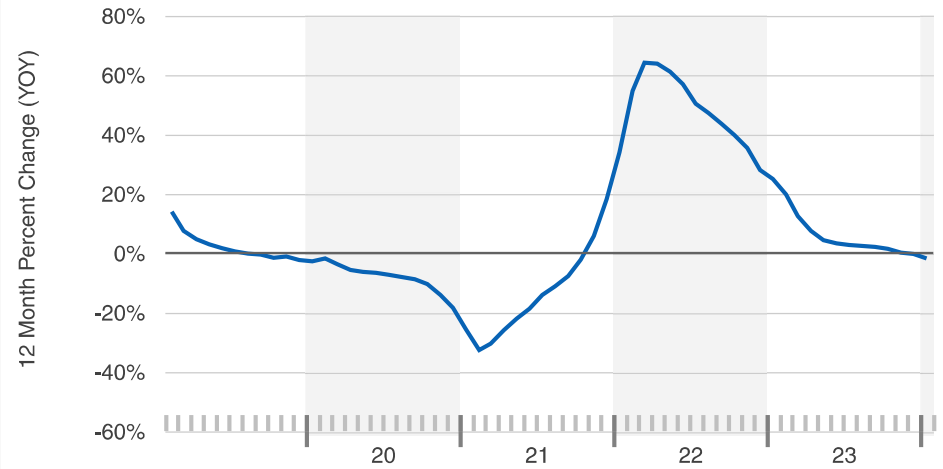


# Search Analytics

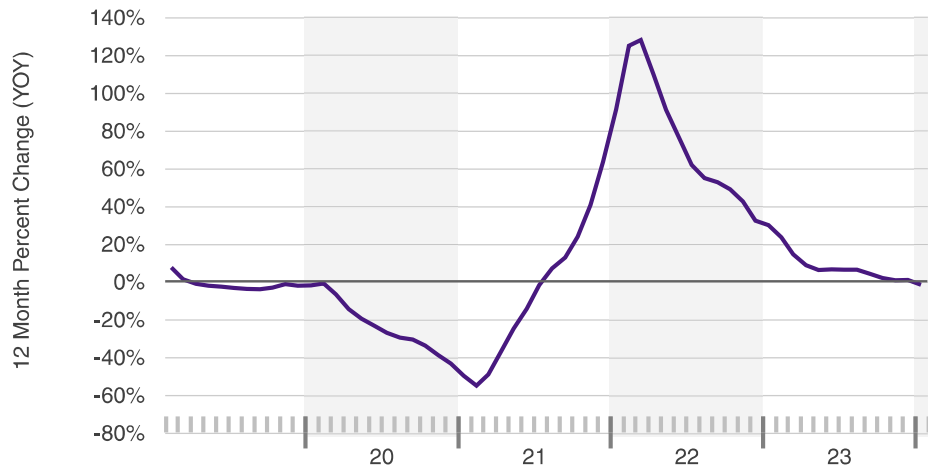
## Occupancy Change



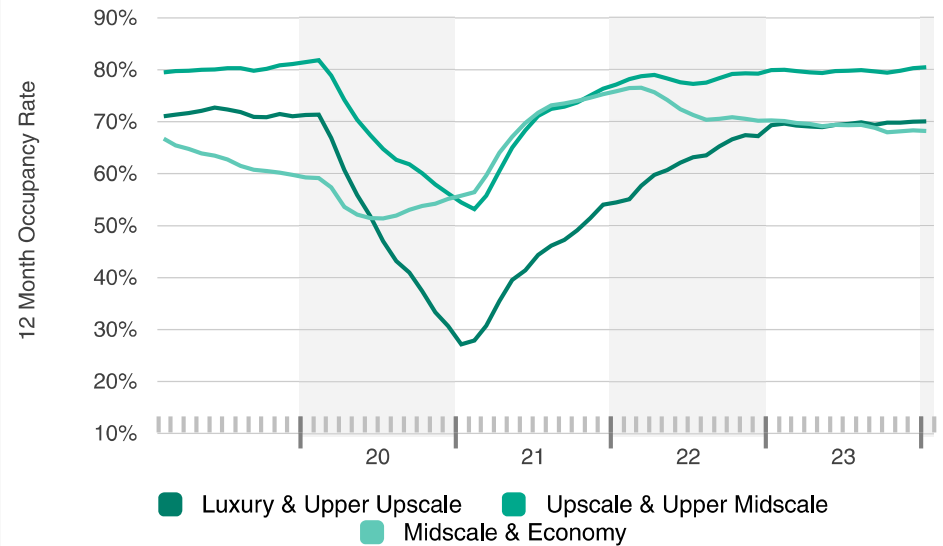
## ADR Change



## RevPAR Change

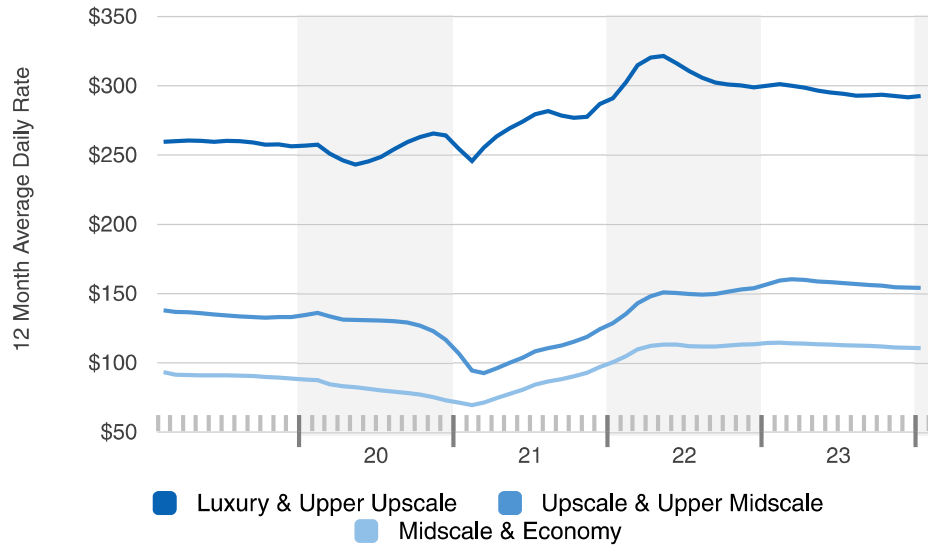


## Occupancy By Class

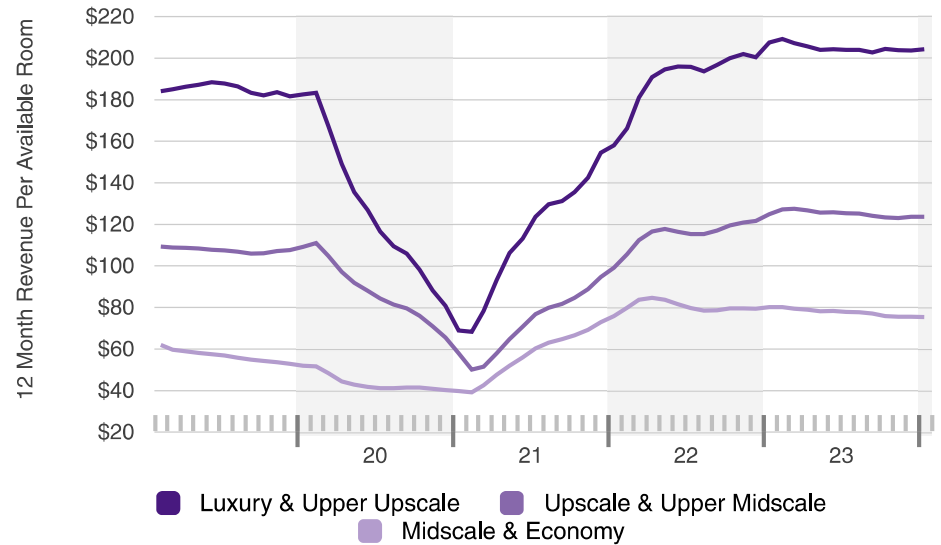


# Search Analytics

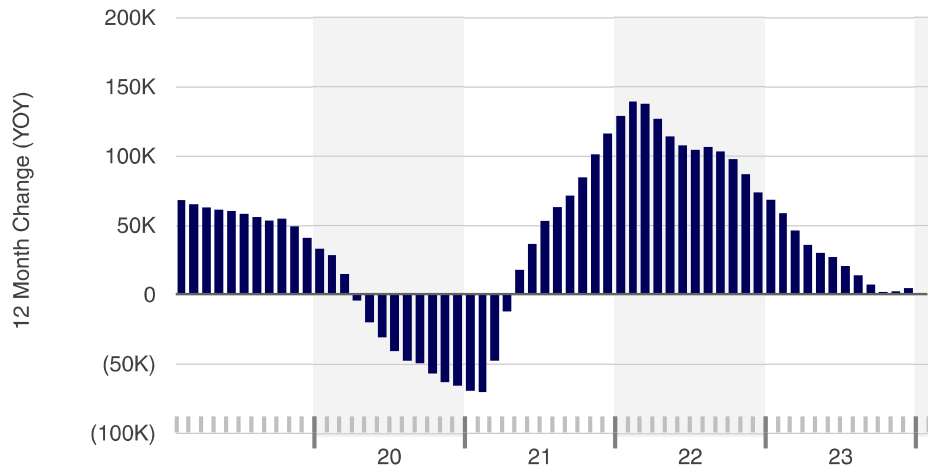
## ADR By Class



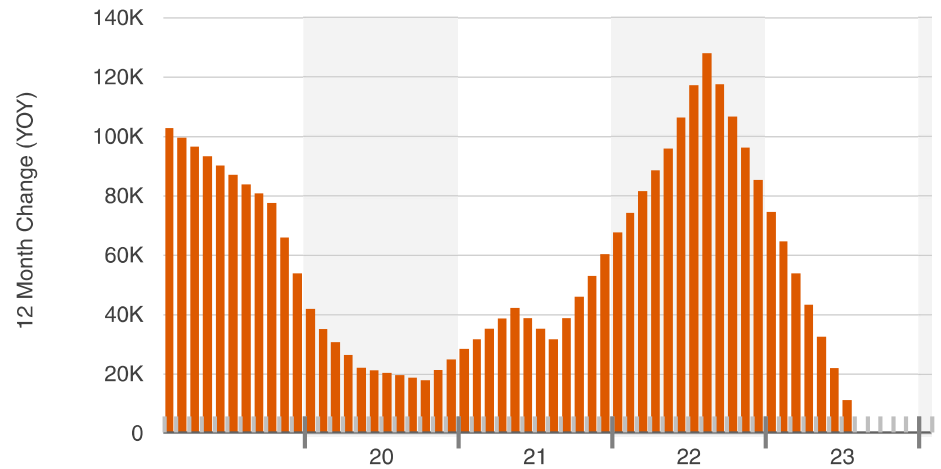
## RevPAR By Class



## Demand Change

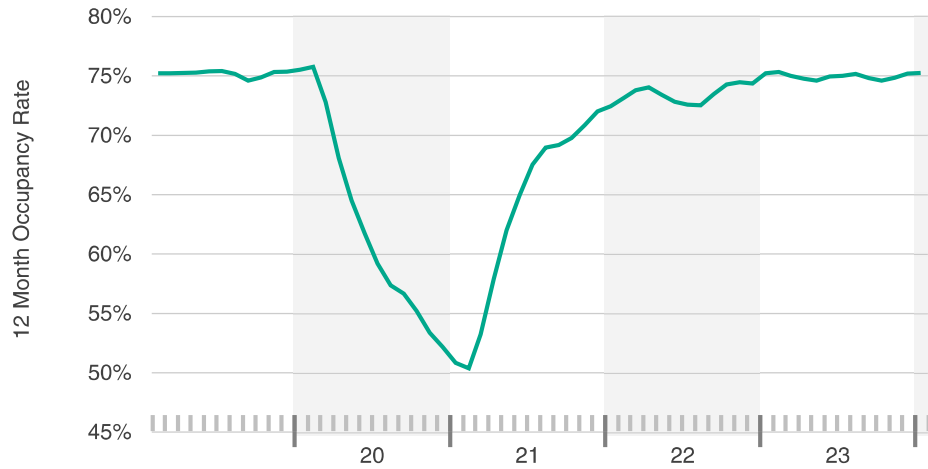


## Supply Change

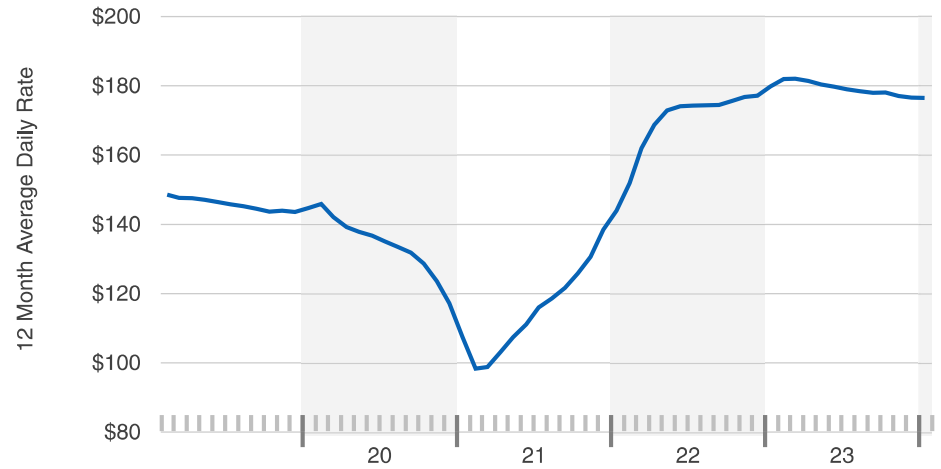


# Search Analytics

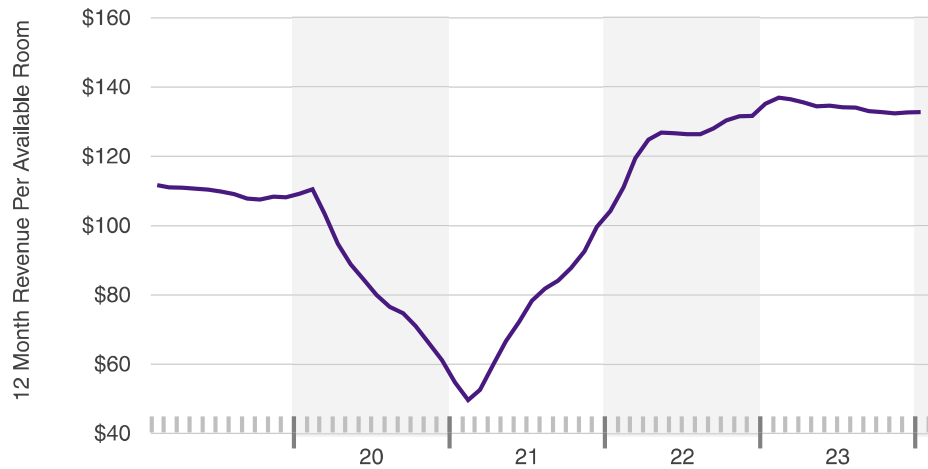
## Occupancy



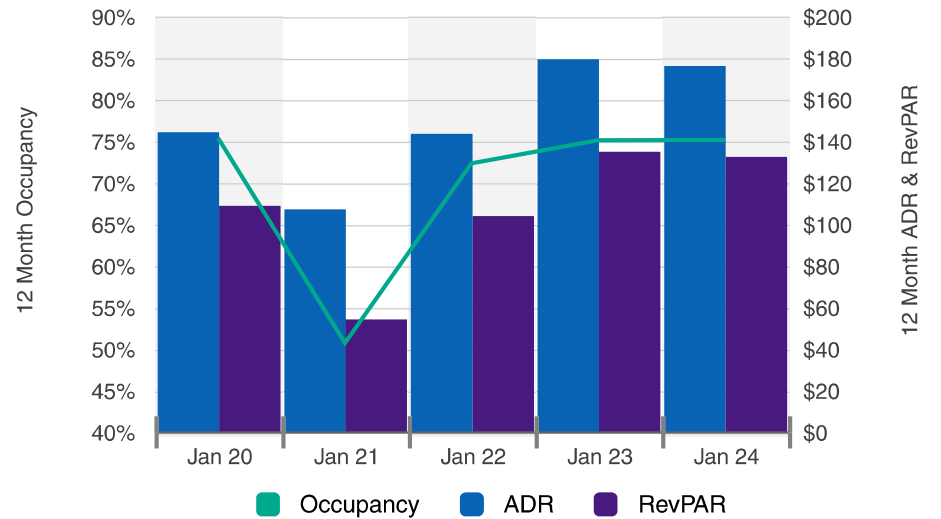
## ADR



## RevPAR

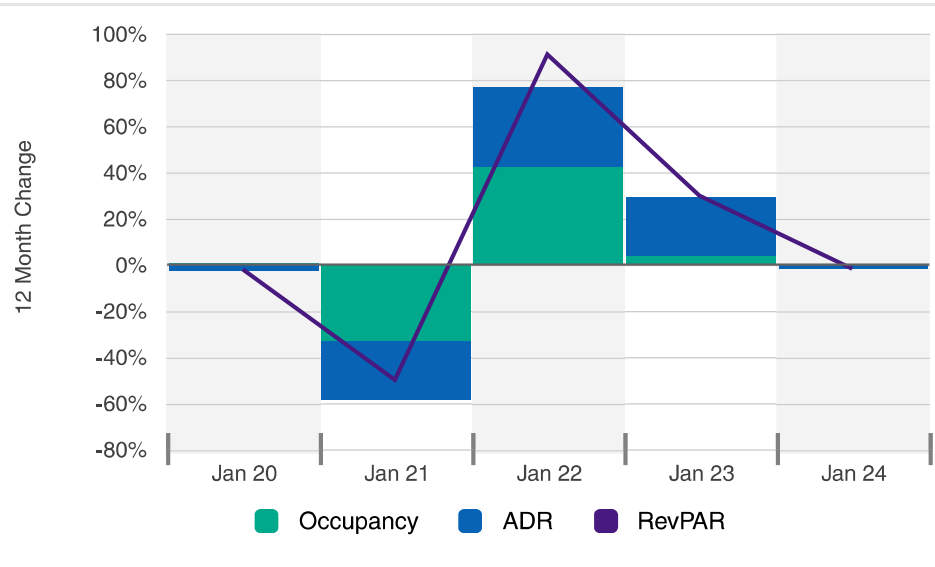


## Occupancy, ADR & RevPAR

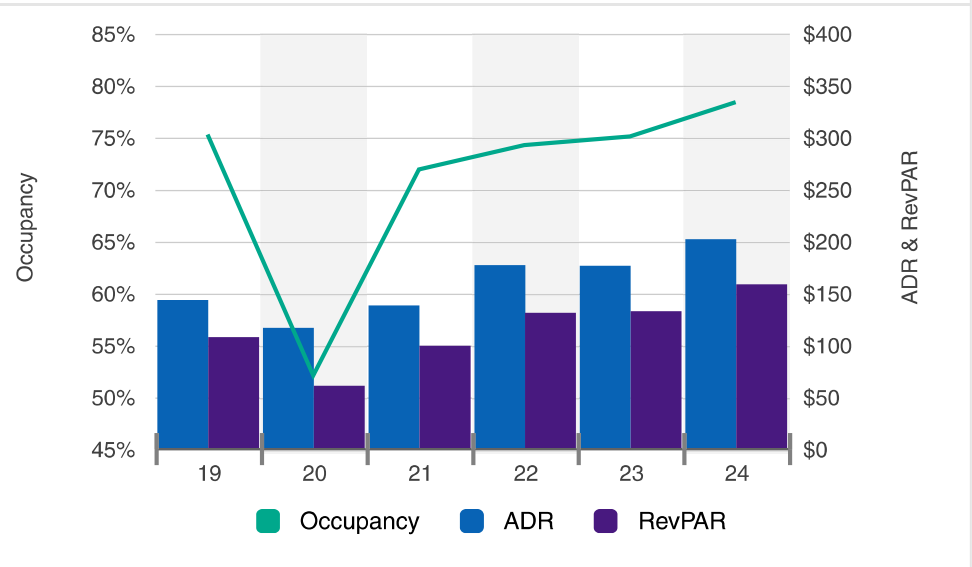


# Search Analytics

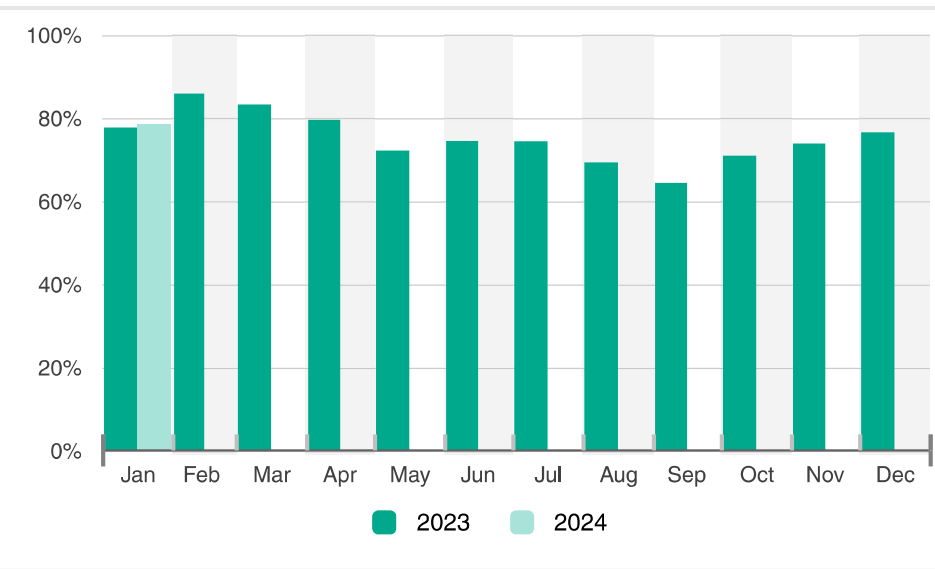
## RevPAR Growth Composition



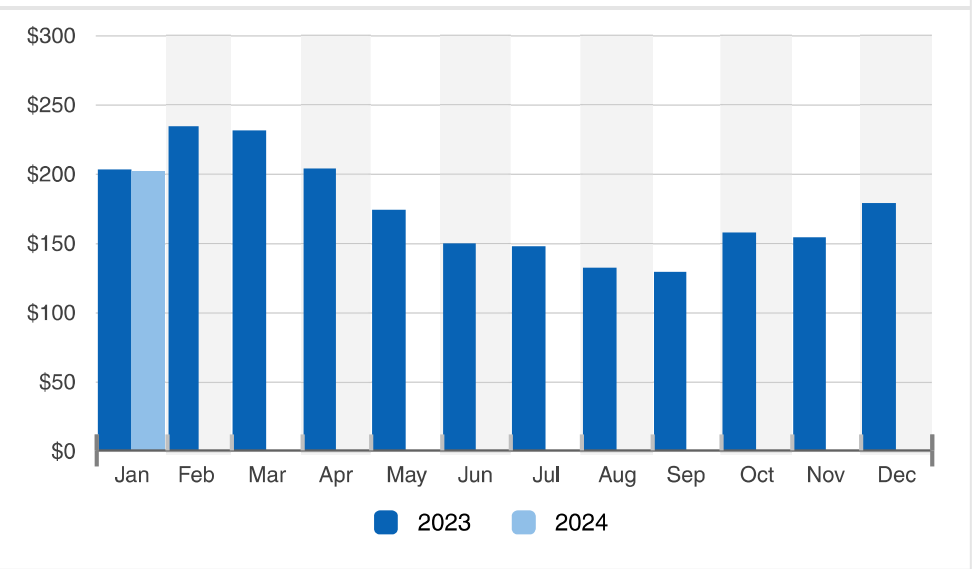
## Occupancy, ADR & RevPAR Annualized vs YTD



## Occupancy Monthly



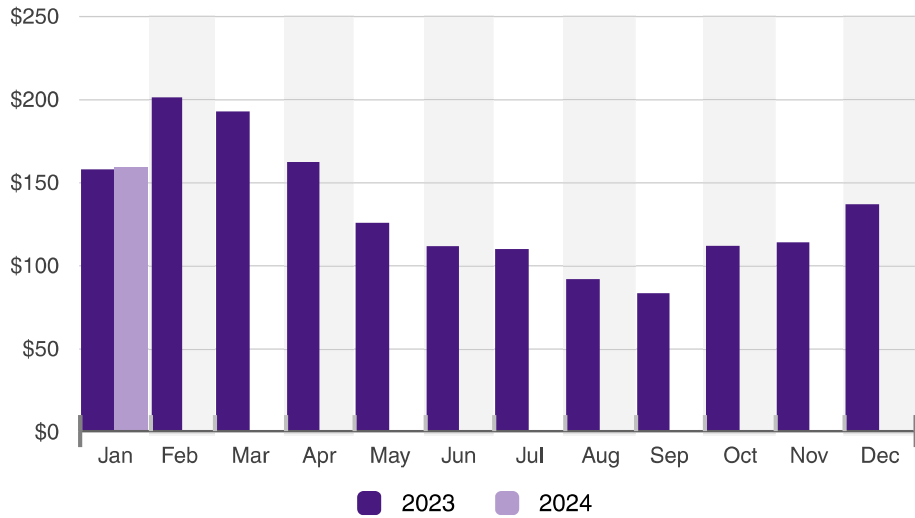
## ADR Monthly



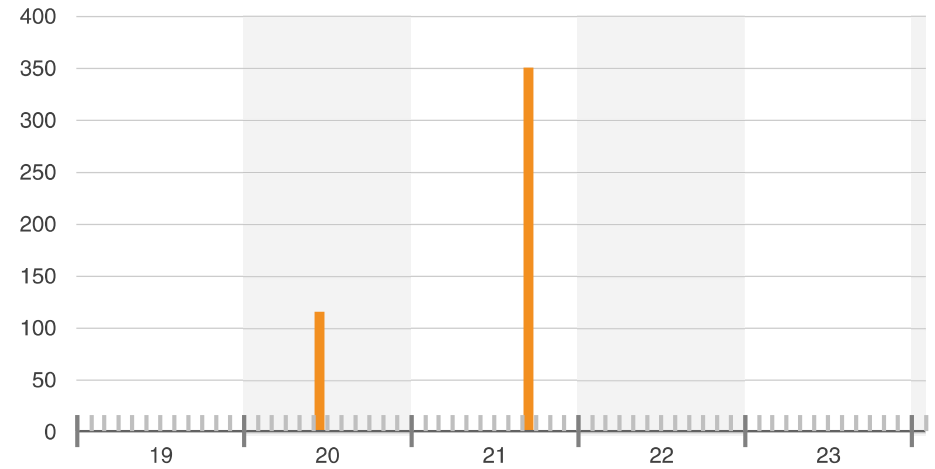


# Search Analytics

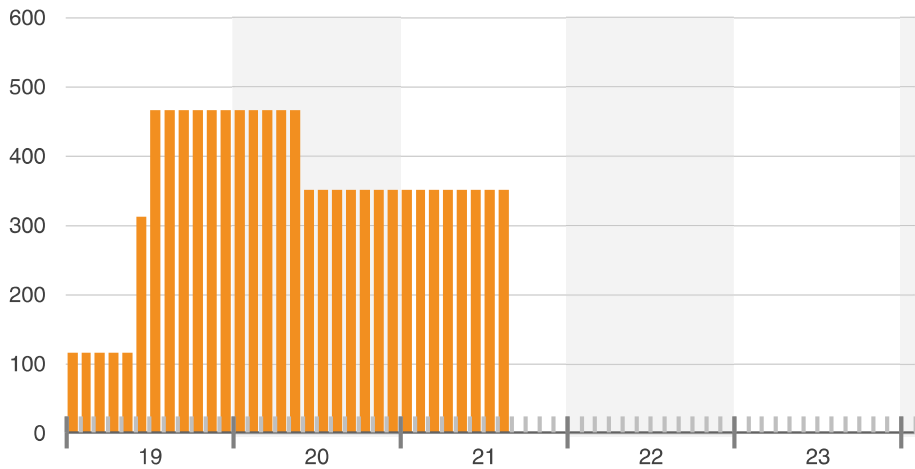
## RevPAR Monthly



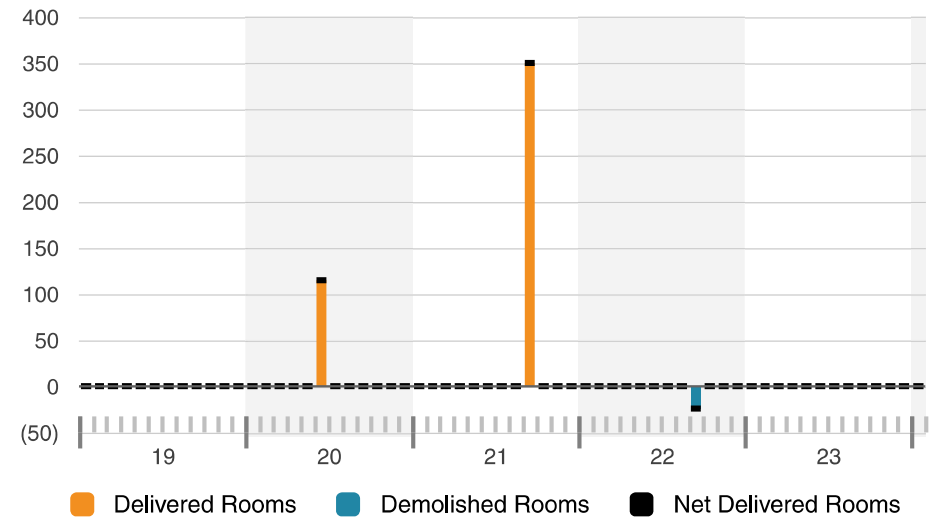
## Rooms Delivered



## Rooms Under Construction

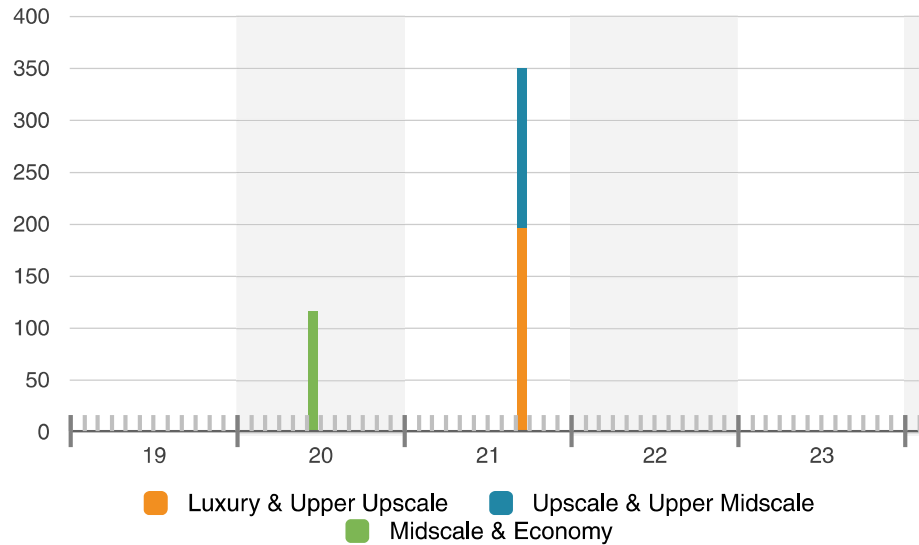


## Delivered, Demolished & Net Delivered Rooms

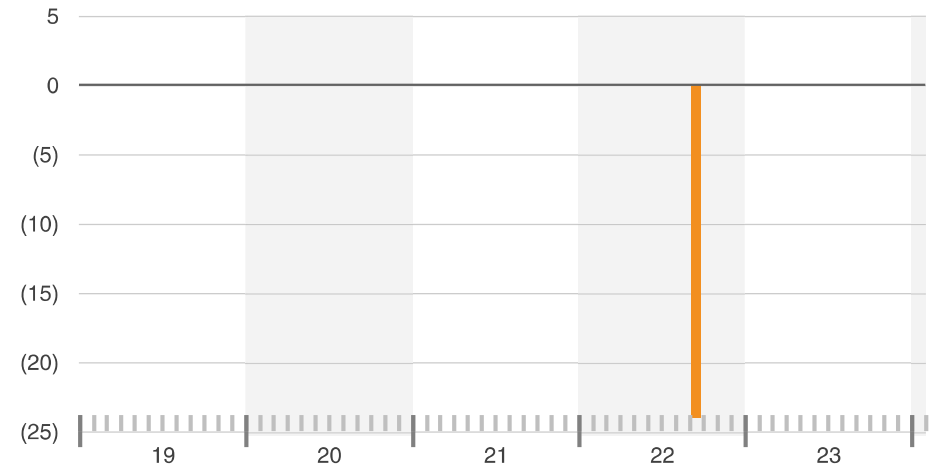


# Search Analytics

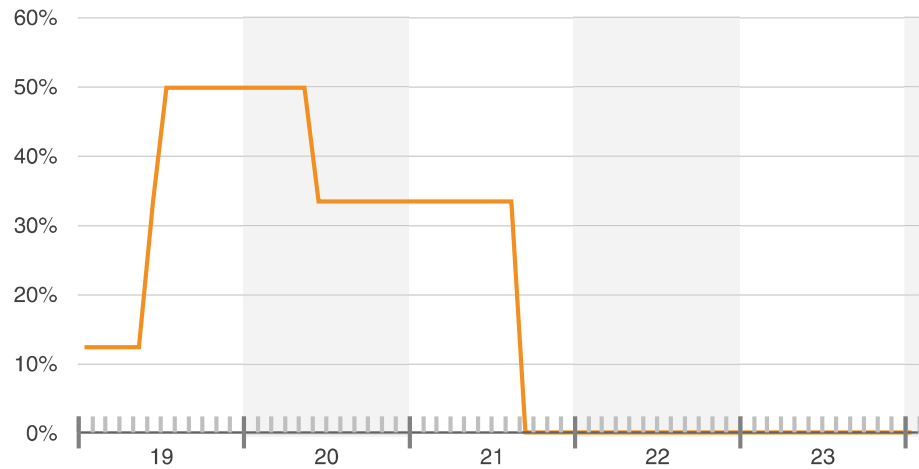
## Rooms Delivered By Class



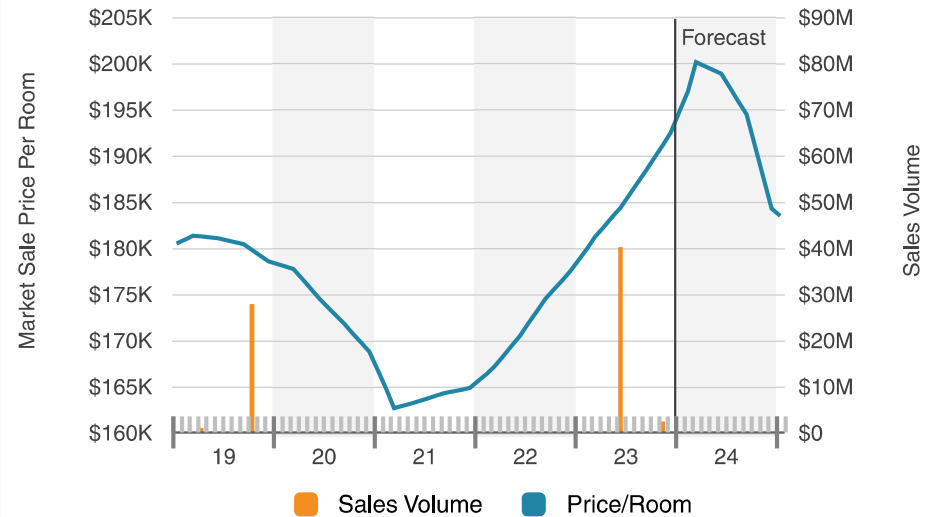
## Demolished Rooms



## Rooms Under Construction % of Inventory

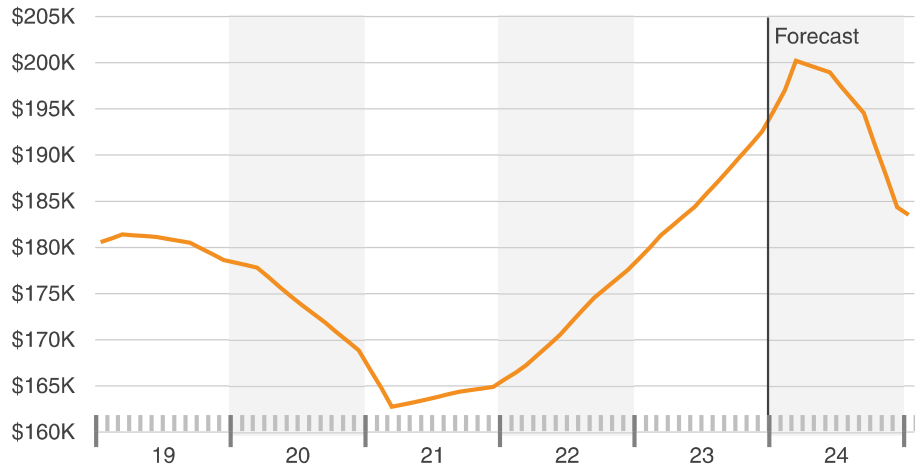


## Sales Volume & Market Sale Price Per Room

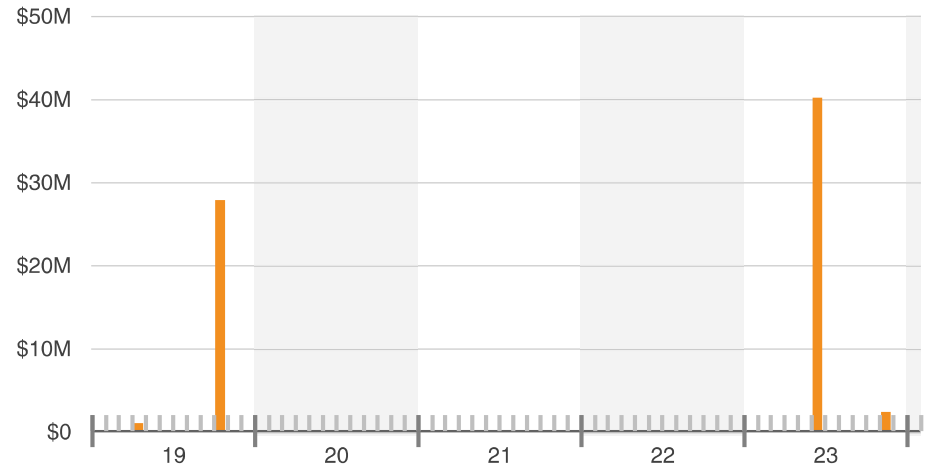


# Search Analytics

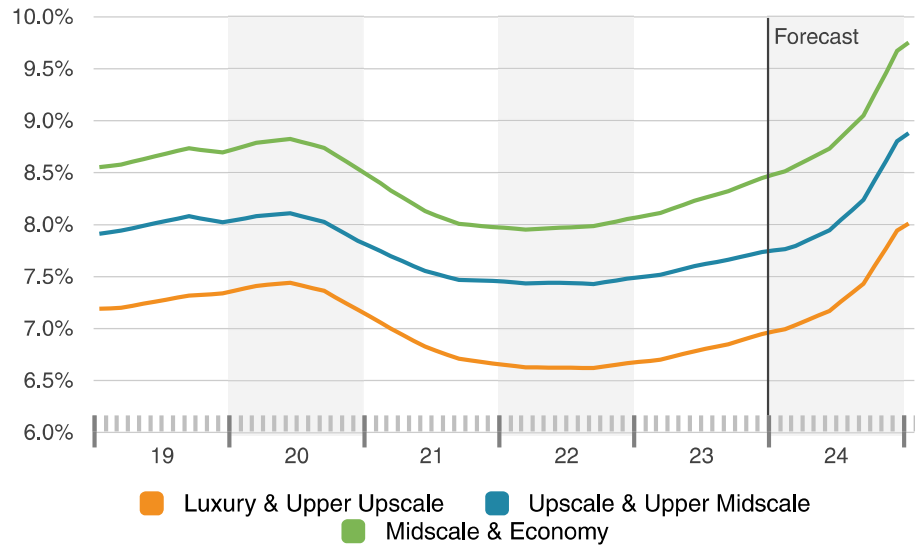
## Market Sale Price Per Room



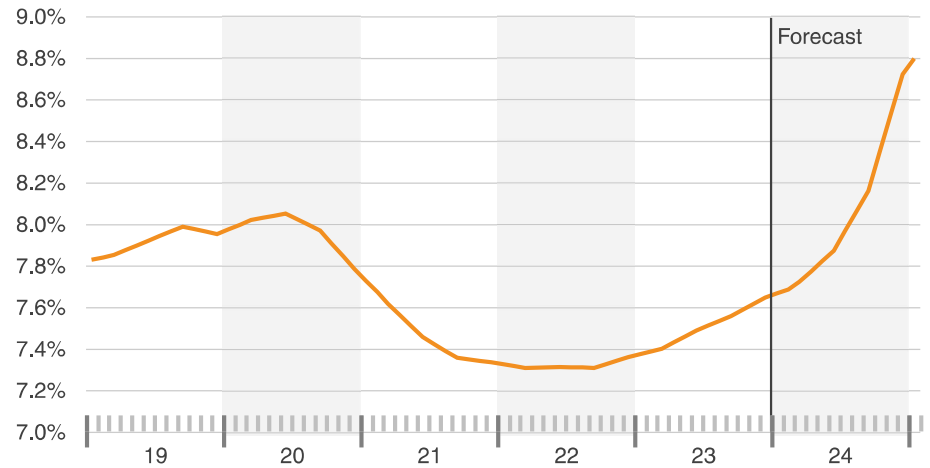
## Sales Volume



## Market Cap Rate By Class

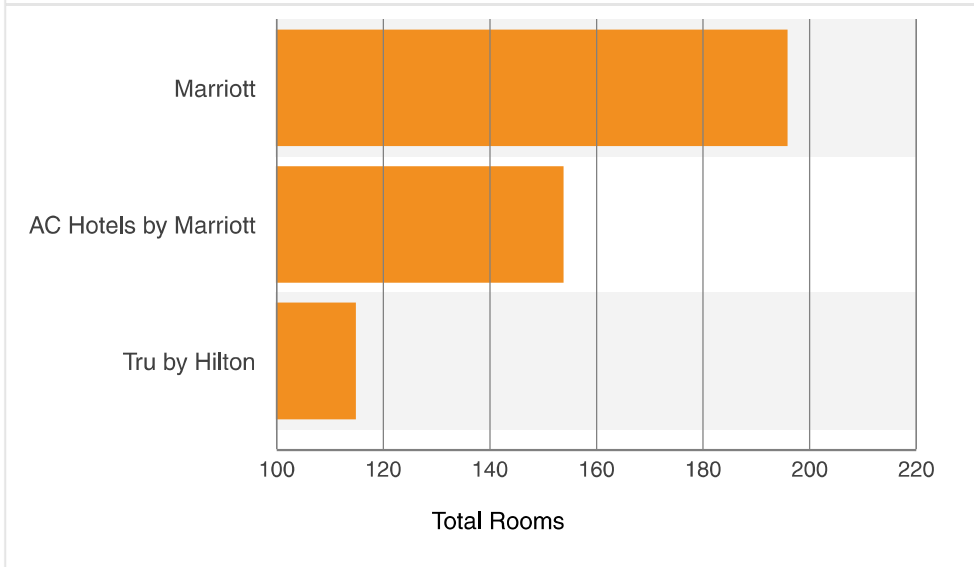


## Market Cap Rate

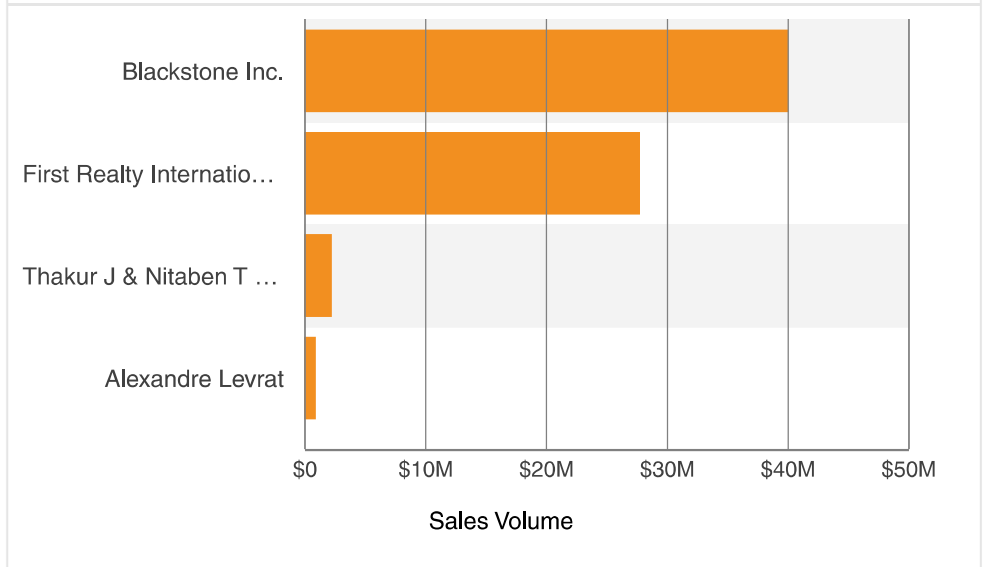


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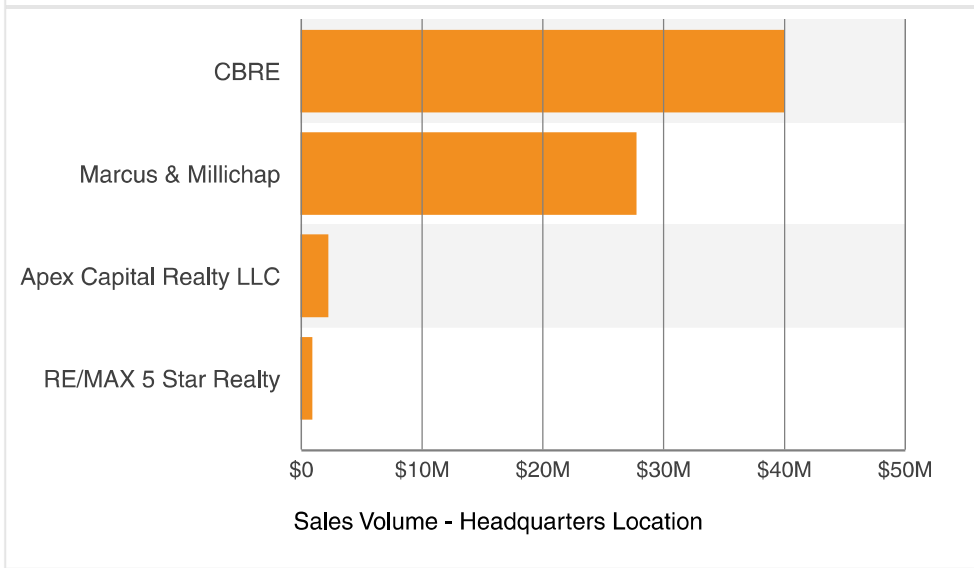
## Top Brand Delivered



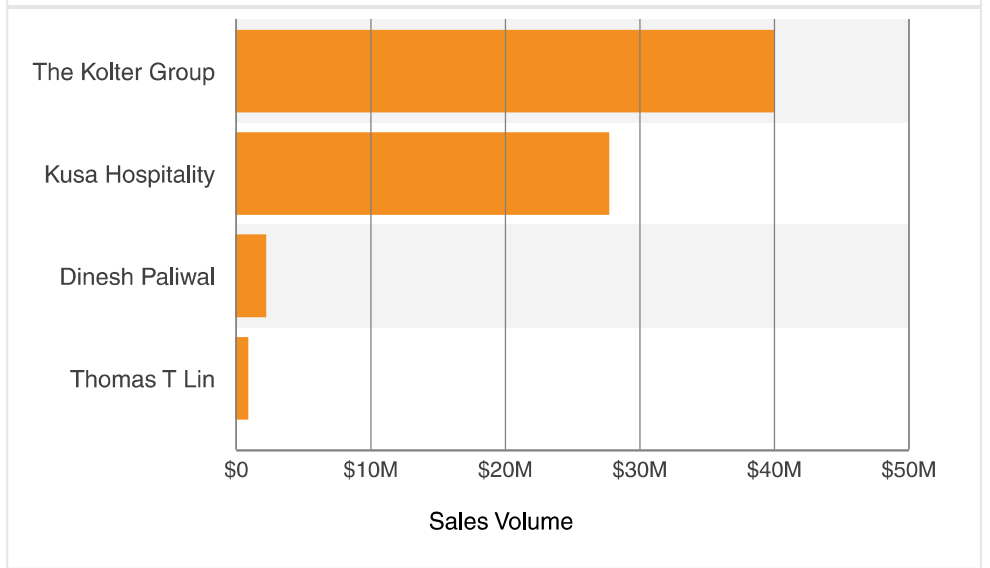
## Top Sellers



## Top Seller Brokers

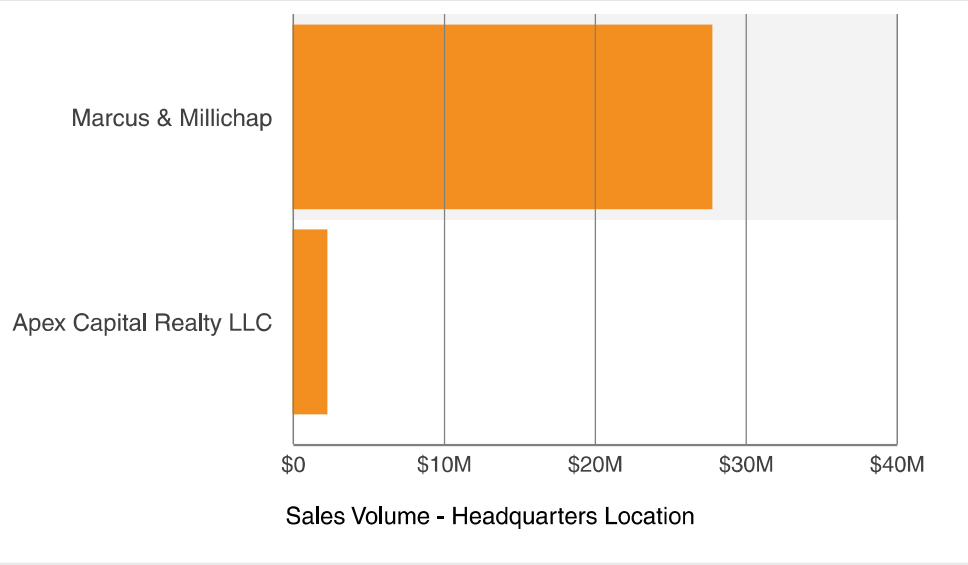


## Top Buyers



# Search Analytics

## Top Buyer Brokers



## Report Criteria

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- 28 Properties / 1 Spaces
- Custom Polygon
- Property Type: Hospitality